

*Register Now!*

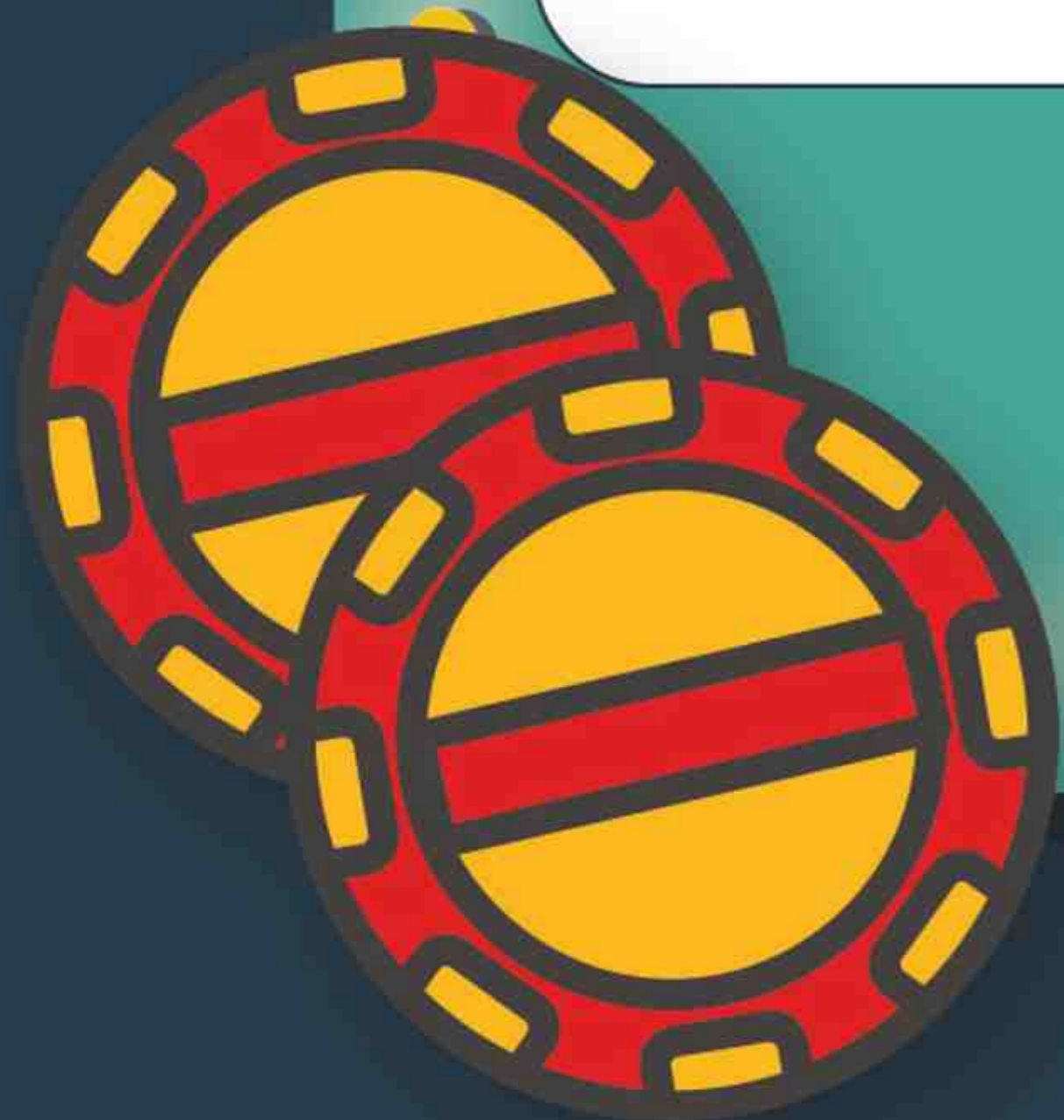
7<sup>th</sup> annual **BUY/SELL SUMMIT**

and

26<sup>th</sup> annual **DEALER/CEO/CFO FORUM**

*Caesar's Palace, Palace III Ballroom*

★ **LAS VEGAS, NV** ★



**FEBRUARY**

**FRIDAY 14 2020**

Don't miss this opportunity  
to join fellow dealership owners, CFOs, and CEOs and

*hear from industry specialists on*

Topics that impact the  
automotive industry

Projections and forecasts  
for the year ahead

How to prepare  
for the future

Visit [www.AutoTeamAmerica.com](http://www.AutoTeamAmerica.com) to register today.

# Buy/Sell Summit

**REGISTRATION & CONTINENTAL BREAKFAST: 8:00AM-9:00AM**

**SESSION I: 9:00AM-9:45AM**

*How Are Current Trends and Long-term Threats Impacting the Value of Dealerships?*

- **Alan Haig** – President at Haig Partners, a buy-sell advisory firm

**SESSION II: 9:45AM-10:30AM**

*Top 10 Dealership Groups Discuss Their Acquisition and Divestiture Strategies*

- **Jonathan Burnham** – VP, Asbury Automotive Group
- **Kirk Heppler** – EVP, Hendrick Automotive Group
- **Pete Thiel** – VP, AutoNation

**BREAK: 10:30AM-11:00AM**

**SESSION III: 11:00AM-11:45AM**

*Buy Low: Why Dealers Should Be Acquiring Nissan Dealerships Today*

- **Jose Valls** – President & Chairman Nissan North America, EVP & Executive Officer
- **Scott D Smith** – Owner of Five Nissan Dealerships

**SESSION IV: 11:45AM-12:30PM**

*War Stories: Leading Advisors Discuss Challenges in Buy-Sells and How to Overcome Them*

**LUNCH: 12:30PM**

# Dealer/CEO/CFO Forum

**REGISTRATION: 1:30PM-2:00PM**

**SESSION I: 2:00PM-3:00PM**

*2019 Industry Update And Outlook*

- **John J. Murphy** – Bank of America, Merrill Lynch Global Research

**SESSION II: 3:00PM-4:00PM**

*Taking Action In Today's Dynamic Environment*

- **Andy Koblenz** – NADA, Executive Vice President, Legal and Regulatory Affairs, and General Counsel

**BREAK: 4:00PM-4:30PM**

**SESSION III: 4:30PM-5:30PM**

*Keynote Address*

- **Glenn Mercer** – Automotive Analyst and Industry Expert

**COCKTAIL RECEPTION: 5:30PM-7:00PM**

*Register Today!*

\$175 for all or part of the day's sessions

To register, visit [autoteamamerica.com/checkout/](https://autoteamamerica.com/checkout/)

**Attendance is limited** to dealers and dealership management.  
*Allied industry may attend as sponsors.*

AUTOTEAM AMERICA THANKS.

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